

Lexington Minority and Women Contractors' Training Program
Application for Admission
Please print all information

1. Date: _____ 2. Date Business Established: _____

3. Name: _____

4. Company Name: _____

5. Address: _____ City _____ State _____ Zip _____

6. Phone: _____ Fax: _____

7. Cell Phone: _____ E-Mail: _____

8. Please list all owners and the percentage of ownership in the business listed above:

Name _____	% of Ownership _____
Name _____	% of Ownership _____
Name _____	% of Ownership _____

9. Are you certified as one of the following?
 Y N (MBE) Minority Owned Business Enterprise
 Y N (WBE) Woman Owned Business Enterprise
 Y N (DBE) Disadvantage Business Enterprise
 Y N (8 (a)) SBA 8 (a)

10. Indicate applicant's ethnic group:
 Native American/Alaskan Native _____
 Asian _____
 Native Hawaiian/Pacific Islander _____
 Black/African American _____
 White _____

11. Are you Hispanic? Y N

12. Gender: Male _____ Female _____

13. Indicate below by entering the number 1 the size of project you are most competitive in performing and then list in preference order (2, 3, ...) other size projects you are capable of performing:

Under \$50,000 _____	\$500,000-\$600,000 _____
\$50,000-\$100,000 _____	\$600,000-\$700,000 _____
\$100,000-\$200,000 _____	\$700,000-\$800,000 _____
\$200,000-\$300,000 _____	\$900,000-\$1,000,000 _____
\$300,000-\$400,000 _____	Over \$1,000,000 _____
\$400,000-\$500,000 _____	

14. List the trades you normally perform with your own forces: _____

15. List the largest contract your company has completed in the past five years:

Amount: \$ _____ Year: _____ Project name and scope: _____

16. What was your annual volume in 2010 \$ _____ # of Projects _____

17. What is your expected annual volume this year: \$ _____ #of Projects _____

18. Bonding Company information:

Surety Name: _____

Surety Address: _____

Bonding Capacity: Per Job \$ _____ Aggregate: \$ _____ Date of last Bond: _____

GOALS

1. To help us in determining how we can best assist your firm, we would like you to describe your long and short-term goals for your company. Please rate the **THREE** most important objectives of your company. (One being the most important.)

- | | |
|---------------------------------|--------------------------------|
| _____ Increase Volume of Work | _____ Increase Profitability |
| _____ Work with Sub-Contractors | _____ Employee Retention |
| _____ Improve Efficiency | _____ Do More New Construction |
| _____ Increase Cash Flow | _____ Do More Commercial |
| _____ Do More Residential | _____ Have More Leisure Time |
| _____ Equalize Workload | _____ Other _____ |

2. Please select the three most important training needs you have.

- _____ Bid Preparation: _____
- _____ Contract Preparation/Writing: _____
- _____ Project Management: _____
- _____ Business Plan Preparation: _____
- _____ General Accounting/Finance/Budgeting: _____
- _____ Computer Training: _____
- _____ Project Scheduling: _____
- _____ Marketing: _____
- _____ Other: _____

Workshop Location: *Lexington Fayette Urban County Government
200 East Main Street
Lexington, KY 40507
(859)258-3320*

Start Date & Time: *Tuesday, January 10, 2012
5:30 pm – 8:30 pm*

Cost: *\$100.00 (Payable January 10, 2012; contingent on program acceptance)*

***Mail, fax or e-mail your Application for Admission to the following:
Marilyn Clark
Minority Business Enterprise Liaison
LFUCG Division of Central Purchasing
200 East Main Street, Room 341
Lexington, KY 40507
Fax: (859) 258-3322 E-mail: mclark@lexingtonky.gov***

***APPLICATION DEADLINE: December 1, 2011
All accepted applicants will be notified prior to the start of the training.***